

SOLAR BANKABILITY SUMMIT

“Improving the investment rating of photovoltaic systems”

11 June 2015 – Room 5, Ground Floor, ICM, Intersolar, Munich – Germany

14:00	WELCOME & OPENING REMARKS	Oliver Schäfer , <i>President, EPIA</i>
14:15	US – The current success story <ul style="list-style-type: none"> - Finance Task Force US – Maintaining the momentum - Lessons learned and best practices from the first wave finance and securitization 	Tom Tansy , <i>Chairman, SunSpec Alliance</i>
14:30	Financing Case Studies <ul style="list-style-type: none"> - Residential/Commercial Rooftop - Utility 	Edmée Kelsey , <i>Managing Director, 3Megawatt</i>
14:45	US Best Practices – panel discussion <ul style="list-style-type: none"> - Asset Management - Data Portability O&M Cost Model First Year Experience <p><i>Moderator: Tom Tansy, Chairman, SunSpec Alliance</i></p>	Matthias Heinze , <i>Director Business Development, Global Business Field, TÜV Rheinland</i> Conlan O'Leary , <i>Co-Founder, SighTen</i> Timothy Buchner , <i>COO, Mercatus</i>
15:15	COFFEE BREAK	
15:45	EU - Sustaining the market growth – panel discussion <p><i>Moderator: Oliver Schäfer, President, EPIA</i></p>	Karl-Heinz Remmers , <i>CEO, Solarpraxis</i> Thomas Goetz , <i>Vice-President Strategic Sales, SMA</i> Neil Perry , <i>CFO, SolarCentury</i>
16:15	Cost and business models for secondary market – panel discussion <p><i>Moderator: Frauke Thies, CPO, EPIA</i></p>	Cyrille Godinot , <i>Solar Service Director, Schneider Electric</i> Pietro Radoia , <i>Senior Solar Analyst, Bloomberg New Energy Finance</i> Steven De Proost , <i>CEO, 7C Solarparken</i> Thomas Claude Sauer , <i>President & CEO, EXXERGY</i>
16:45	Experiences shared via EU projects <ul style="list-style-type: none"> - Solar Bankability - PV Financing - EPIA PV O&M Task Force 	Caroline Tjengdrawira , <i>Senior Consultant, 3E</i> Paul Barwell , <i>CEO, STA</i> Stefan Degener , <i>Senior Director O&M EMEA, First Solar</i>
17:15	International Commonalities and Differences – panel discussion <p><i>Moderator: James Watson, CEO, EPIA</i></p>	Vassilis Papaconomou , <i>Managing Director, Alectris</i> Julien Pourquéry , <i>CFO, Solairedirect</i> Catherine Bremner , <i>Head of Sustainable Finance Solutions, ANZ</i>
17:45	CONCLUSION	James Watson , <i>CEO, EPIA</i>
17:50	END OF SUMMIT & RECEPTION AT EPIA BOOTH B2.119 FROM 18:00	