



Customers Come First

These customer testimonials tell us we're doing solar asset care right.



Whereas most service providers claim they will operate the PV facility like their own plant, Alectris has included a contractual guarantee that the site will perform as designed. It is refreshing to work with an O&M provider who is proactive in the industry, providing good service backed up with their performance guarantees.

Ken Kostok, Director of Engineering and O&M, Hanwha Q CELLS USA Corp.



66 The intervention and system restoration performed by Alectris on our Lazio solar plant has completely restored the plant functionality including its tracker perfect synchronization. Additionally, we have employed the Alectris Solar ERP System ACTIS to properly manage this plant remotely.

We have found the Alectris team to be highly skilled, with deep solar PV expertise and very customer care oriented. We would strongly recommend Alectris as a reliable and expert PV service provider. **??**

Matteo Riccieri, Chief Operating Officer, Rete Rinnovabile



Investors need O&M suppliers who care about their solar power plants as if they were their own. Alectris has demonstrated that level of care and ability to deliver sophisticated O&M services for the solar investor.

Guy Vanderhaegen, CEO, Origis Energy



We acknowledge that the Alectris ACTIS solution enables us to properly manage remotely the biaxial trackers, with actual synchronization between the trackers movements, resulting in an impressive improvement in our plants performance. In addition, Alectris proved a great know how in bi-axial trackers and provided us with several valuable insights and technical recommendations with respect to mechanical issues of our plants.

Ran Fridrich, Ellomay Capital Limited



A huge fire severely damaged our 1 MWp system located on an industrial building rooftop just north of Milan in Novate Milanese. The fire was not a result of any error in the photovoltaic plant site's management. The extensive damage did require a complete makeover of the solar plant. After an initial unsuccessful attempt with the existing O&M provider, we decided to assign the complete revamping of this damaged project to Alectris, our main O&M supplier. Alectris, based on strong performance on an initial PV portfolio of 5 MWp, was recently assigned the maintenance of an additional 14 plants in various Italian regions.

A causa di un vasto incendio scaturito per cause estranee alla gestione dell'impianto fotovoltaico di nostra proprietà sito in Novate Milanese da circa 1MWp, una consistente parte dell'impianto - installato sulla copertura di un capannone industriale - è stata gravemente danneggiata, richiedendone il completo rifacimento. Dopo un primo infruttuoso tentativo con il manutentore dell'epoca, abbiamo deciso di assegnare la completa attività di revamping, ad Alectris, il nostro principale fornitore O&M, a cui nel frattempo, per meriti acquisiti su un primo nostro lotto da 5MWp, avevamo assegnato anche la manutenzione O&M di ulteriori nostri 14 impianti.

Orso Nicodano, Consigliere Delegato, Green Hunter S.P.A.



Alectris has proven to be the right partner, acting in a quick and accurate manner, and adding fundamental understanding related to the real value of the plant we were evaluating to acquire. Moreover, Alectris gave me quick and substantial answers to questions which were normally out of their scope.

Wolfram Misch, Technical Director, New Power Systems GmbH



- I have found Alectris to be a very reliable and affordable partner, extremely punctual and accurate and at the same time flexible towards my company needs. They bring a high level of professionalism to their team. Alectris assisted us in searching the best solutions to solve the various issues that from time to time we faced in our PV plant. This work was conducted with prompt intervention and several activities addressed to restore the PV plant to full functionality and performance. We are very satisfied with the achieved results.
- Ho trovato in Alectris un partner molto affidabile, estremamente puntuale ed allo stesso tempo flessibile rispetto alle esigenze della mia azienda grazie anche all'elevato grado di professionalità di tutti i sui collaboratori. Alectris ci ha validamente assistito nella ricerca della soluzione più idonea a risolvere le varie problematiche che di volta in volta si sono presentate sull'impianto, intervenendo prontamente anche con svariati altri interventi al ripristino delle piene funzionalità di impianto. Siamo molto soddisfatti dei risultati ottenuti.

Caterina Ferrante, Amministratore, Serit Lamezia Solare 1 S.r.l.



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